

Insight Pro

MSP Services Platform

Product Drill-Down

Q4 2018

NETGEAR
BUSINESS

NETGEAR[®]
INSIGHT PRO



Small Business Growing Networking Needs Create New Complexity

- Growing number of devices in small business networks
- BYOD
- Waiting Rooms with Free Guest WiFi
- Network Isolation for security and privacy
- Remote access for 24/7 world
- IoT



83%

of small businesses
do not have an IT
staff.



Resellers Impacted Over the Last Decade

OPPORTUNITY

Even as SMB Networking Needs to Grow ...

CHALLENGE

... Hard to compete against tide of Online retailers and Customer Taste for DIY

Etailers

RRakuten

ebay



amazon

Walmart.com

bol.com

To continue to grow, VARs need to:

- Make up for lost hardware margins revenue
- Build Services that can be easily replicated without taxing their Tech Team
- Add processes and efficiencies
- Apply revenue model that works for Small Biz
- Easily add new ones easily, while retaining old ones

What they need is:

A cloud-based device and network management platform that provides:

1. REMOTE ACCESS
2. AUTOMATION
3. CENTRALIZED VISIBILITY CONTROL

to eliminate manual repetitious device management tasks and support non-linear growth.

Introducing NETGEAR Insight Pro

NETGEAR
INSIGHT PRO

- In-built automation for Non-Linear Profitable Growth
- Support for Efficiencies & Economies of Scale
- Remote access for Geographic Expansion
- Focus on value delivery to end-customers





NETGEAR[®]

INSIGHT PRO

Built to Support Profitability,
Growth and Non-Linear Scale

Insight Pro is the VAR/MSP Platform for Annual Recurring Revenue

A cloud-based remote solution to simplify network
management and device ...

- REGISTRATION
- INSTALLATION
- CONFIGURATION
- MONITORING
- MANAGEMENT
- TROUBLESHOOTING

... for your customers' networks from anywhere.

Automation. Efficiencies. Scalability.

FUNCTION	TRADITIONAL VAR	MSP USING INSIGHT PRO
Device Registration	~15 minutes per device	1-2 seconds
Device Setup & Configuration	1-3 hours per device	<10 minutes
Firmware Updates	~15 minutes per device	0 minutes - No Touch Required
Remote Monitoring	N/A Or security risk with complex access via open ports	24/7 anytime, anywhere
Troubleshooting	2+ hours	<5 minutes
Remote Support	1+ hour	24/7 access from mobile app

Built for Win-Win Results

FOR SMB END-CUSTOMER

- Lowered Cost
- Improved Hassle-Free Service
- Reliable Network & Internet Connectivity
- Higher Satisfaction

FOR MSP/SERVICE PROVIDER

- Steady Recurring Income
- Improved Margins/Profitability
- Happy Customers
- Higher Customer Retention
- Increased opportunity for adding new customers



Example SMB Deployment K-12 Schools

38 Access Points

10 Switches

2 RNAS

Devices: 50

Average Cost of HW: \$200

ONSITE IT

- Cost of Hardware: \$10,000
 - Annualized over 3 years: \$3,333
- Annual Salary for Half-time IT Tech: \$100,000
 - 9-5 Availability
 - Limited after hours and weekends
- Downtime: frequent for several hours minimum
- 3-year TCO: \$310,000

NETWORKING-AS-A SERVICE

- Monthly Subscription Fee: \$40/device
- Annual Service Subscription: \$24,000
- Hardware, Installation + Management (Insight) costs included in Service Subscription
- 24/7 Monitoring & Support
- Proactive issue resolution
- 3-year TCO: \$72,000
- **3-Year Savings: \$238,000**

Example SMB Deployment Senior Communities

100 Access Points

20 Switches

10 RNAS

Total Devices: 130

Average Cost of HW: \$200

ONSITE IT

- Cost of Hardware: ~\$26,000
 - Annualized (3 years) ~\$8,667
- Salary for 1.5 (part-time) IT Tech: \$300,000
- 9-5 IT Support Availability
 - Limited after hours and weekends
- Downtime: frequent for several hours minimum
- 3-year TCO: \$926,000

NETWORKING-AS-A SERVICE

- Monthly Subscription per Device : \$40
- Annual Service Subscription Fee: ~\$62,400
- Hardware, Installation + Management (Insight) costs included in Service Subscription
- 24/7 Monitoring & Support
- Proactive issue resolution
- 3-year TCO: \$187,200
- **3-Year Savings: 738,800**

Example SMB Deployment Retail Chain

1400 Access Points

200 Switches

50 RNAS

Devices: 1650

Average Cost of HW: \$200

ONSITE IT

- Cost of Hardware: ~\$330,000
 - Annualized (3 years) ~\$110,000
- Annual Salary for 7 IT Tech: \$1,400,000
- 9-5 IT Support Availability
 - Limited after hours and weekends
- Downtime: frequent for several hours minimum
- 3-year TCO: \$4,530,000

NETWORKING-AS-A SERVICE

- Monthly Subscription per Device : \$40
- Annual Service Subscription Fee: ~\$792,000
- Hardware, Installation + Management (Insight) costs included in Service Subscription
- 24/7 Monitoring & Support
- Proactive issue resolution
- 3-year TCO: \$2,376,000
- **3-Year Savings: 2,154,000**

Other Examples



COUNTY SERVICES



HOSPITALITY SERVICES



REAL-ESTATE



MEDICAL CENTER

A Win-Win Model

Option #1

SMB END-CUSTOMER VIEW														
Traditional Ownership Model									Networking-as-a-Service Model					
Loaded FTE	No of Tech	Annual Salary/Pay	3-Year Salaries	Avg. HW Cost	# of Devices	Cost of HW	Annualized	3-Yr TCO	Monthly Subscription*	Monthly Subscriptions Total	Annual Subscription	3-Year TCO	3-Year Savings	
\$200,000	0.5	\$ 100,000.00	\$ 300,000.00	\$200.00	50	\$ 10,000.00	\$ 3,333.33	\$ 310,000.00	\$ 40.00	\$ 2,000.00	\$ 24,000.00	\$ 72,000.00	\$ 238,000.00	
	1.5	\$ 300,000.00	\$ 900,000.00		130	\$ 26,000.00	\$ 8,666.67	\$ 926,000.00		\$ 5,200.00	\$ 62,400.00	\$ 187,200.00	\$ 738,800.00	
	7	\$ 1,400,000.00	\$ 4,200,000.00		1,650	\$ 330,000.00	\$ 110,000.00	\$ 4,530,000.00		\$ 66,000.00	\$ 792,000.00	\$ 2,376,000.00	\$ 2,154,000.00	

* Monthly Subscription includes HW, installation, Management (including Insight Pro)

MSP VIEW														
Loaded FTE	No of Tech	Annual Salary/Pay	3-Year Salaries	Avg. HW Cost**	# of Devices	Cost of HW	3-Year Cost of Insight	Annual COGS	Monthly Subscription	Monthly Subscriptions Total	Annual Subscription	3-Year Revenue	Annual Gross Profits	
\$ 200,000	0.05	\$ 10,000.00	\$ 30,000.00	\$ 170.00	50	\$ 8,500.00	\$ 1,875.00	\$ 13,458.33	\$ 40.00	\$ 2,000.00	\$ 24,000.00	\$ 72,000.00	\$ 10,541.67	

Option #2

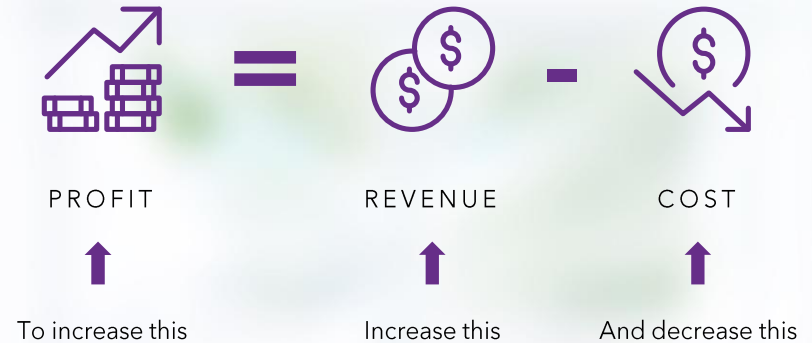
SMB END-CUSTOMER VIEW														
Traditional Ownership Model									Networking-as-a-Service Model					
Loaded FTE	No of Tech	Annual Salary/Pay	3-Year Salaries	Avg. HW Cost	# of Devices	Cost of HW	Annualized	3-Yr TCO	Monthly Subscription*	Monthly Subscriptions Total	Annual Subscription	3-Year TCO	3-Year Savings	
\$200,000	0.5	\$ 100,000.00	\$ 300,000.00	\$200.00	50	\$ 10,000.00	\$ 3,333.33	\$ 310,000.00	\$ 50.00	\$ 2,500.00	\$ 30,000.00	\$ 90,000.00	\$ 220,000.00	
	1.5	\$ 300,000.00	\$ 900,000.00		130	\$ 26,000.00	\$ 8,666.67	\$ 926,000.00		\$ 6,500.00	\$ 78,000.00	\$ 234,000.00	\$ 692,000.00	
	7	\$ 1,400,000.00	\$ 4,200,000.00		1,650	\$ 330,000.00	\$ 110,000.00	\$ 4,530,000.00		\$ 82,500.00	\$ 990,000.00	\$ 2,970,000.00	\$ 1,560,000.00	

* Monthly Subscription includes HW, installation, Management (including Insight Pro)

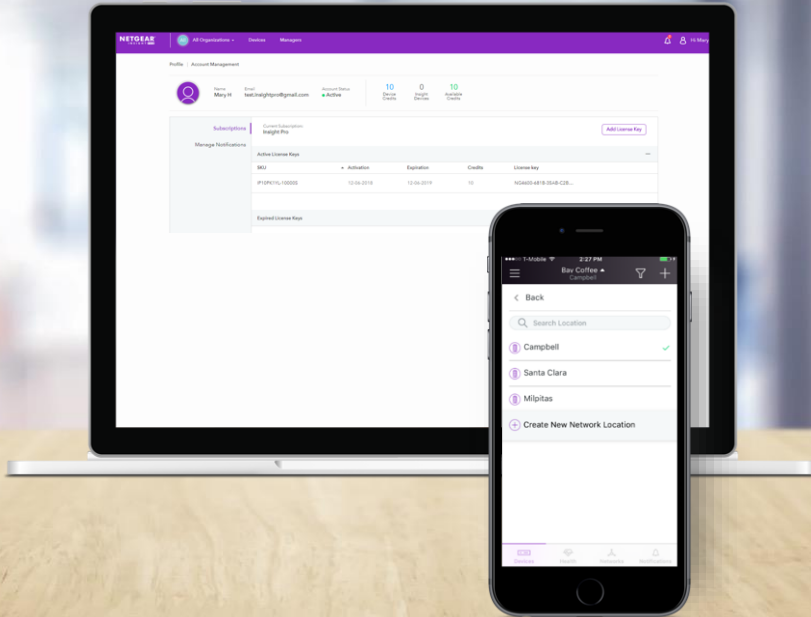
MSP VIEW														
Loaded FTE	No of Tech	Annual Salary/Pay	3-Year Salaries	Avg. HW Cost**	# of Devices	Cost of HW	3-Year Cost of Insight	Annual COGS	Monthly Subscription	Monthly Subscriptions Total	Annual Subscription	3-Year Revenue	Annual Gross Profits	
\$ 200,000	0.05	\$ 10,000.00	\$ 30,000.00	\$ 170.00	50	\$ 8,500.00	\$ 1,875.00	\$ 13,458.33	\$ 50.00	\$ 2,500.00	\$ 30,000.00	\$ 90,000.00	\$ 16,541.67	
	0.15	\$ 30,000.00	\$ 90,000.00	Avg Insight 3-Year per Device Fee	130	\$ 22,100.00	\$ 4,875.00	\$ 38,991.67		\$ 6,500.00	\$ 78,000.00	\$ 234,000.00	\$ 39,008.33	
	3	\$ 600,000.00	\$ 1,800,000.00	\$ 37.50	1650	\$ 280,500.00	\$ 61,875.00	\$ 714,125.00		\$ 82,500.00	\$ 990,000.00	\$ 2,970,000.00	\$ 275,875.00	

Insight Pro

- Platform for Recurring Revenue Services
- Cloud-based Remote Access for Centralized Visibility & Control
- Built-in Automation for Scale and Efficiencies
- Low TCO for High Margins
- Supports Customer Satisfaction and Retention



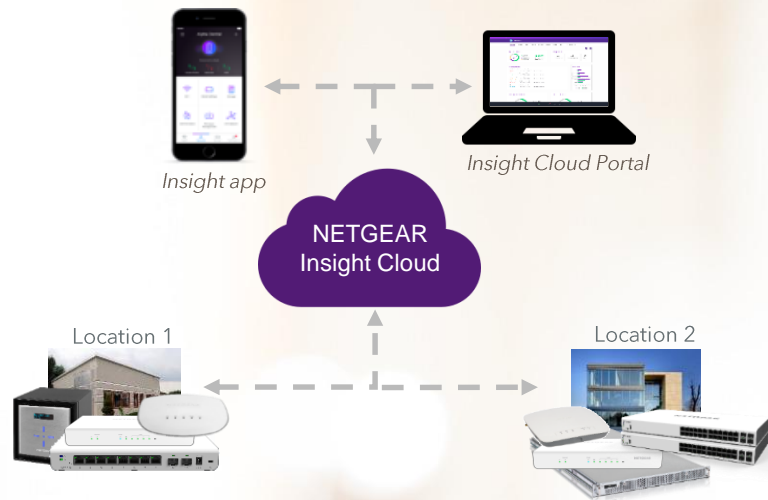
Platform Built for Growth



- Multi-Tenancy/Multi-Account framework
 - Supports multiple customer organizations in one Insight Pro account
 - Multi-Tenancy for customer data privacy and partitioning
- Centrally monitor and manage across all your customers' networks
- Multi-User Roles
 - Role-based access rights and views
 - Include Customer/Owner Role
- Access through the Cloud Portal or mobile app

The Insight Ecosystem

- Insight remote management platform with central dashboard for multiple customer organizations, multiple locations, multiple devices
- Insight Managed switches, Wireless APs, VPN Routers, network storage under one umbrella
- Feature-rich and affordable devices
- Industry-leading Support, RMA and warranty



Discovery, setup, remote monitoring and management of Insight Managed Switches, Wireless Access Points, VPN Routers and Network Storage

NETGEAR Insight Pro Benefits

- End-to-end service delivery
 - Registration, setup/configs, remote monitoring, firmware management, support escalation
- Divide workload across multiple customer network management
 - Multiple user roles role and rights assignment
- Build a profitable recurring revenue Services business
 - Leverage Insight's low TCO
- Scale your business on Insight's cloud-based platform
 - Easy to add customers and grow



Insight Pro Drill-Down

Platform Built for Growth

+ Multi-Tenancy/Multi-Account framework

- Supports multiple customer organizations in one Insight Pro account
- Multi-Tenancy for customer data privacy and partitioning

+ Centrally monitor and manage across all your customers' networks

+ Multi-User Roles

- Role-based access rights and views
- Include Customer/Owner Role

+ Access through the Cloud Portal or mobile app

The image displays two views of the Netgear Insight Pro platform. On the left is a desktop web interface showing account management for a user named Mary H. The interface includes a navigation bar with 'All Organizations', 'Devices', and 'Managers'. The main content area shows account status as 'Active' and a table of active license keys. On the right is a mobile app interface showing a list of network locations: Campbell, Santa Clara, and Milpitas, with an option to 'Create New Network Location'.

NETGEAR
INSIGHT PRO

All Organizations - Devices Managers

Profile | Account Management

Name: Mary H | Email: text.insightpro@gmail.com | Account Status: Active

10 Device Credits | 0 Insight Devices | 10 Available Credits

Subscriptions | Current Subscriptions: Insight Pro | Add License Key

Manage Notifications

SKU	Activation	Expiration	Credits	License key
IP10PK1YL-100005	12-06-2018	12-06-2019	10	NG4400-681B-35AB-C2B...

Expired License Keys +

Back

Search Location

Campbell ✓

Santa Clara

Milpitas

Create New Network Location

Devices Health Networks Notifications

Roles in Insight Pro – 3 Levels of Users

The Admin

The primary person managing the Insight

Pro account

The Manager

The team member assigned to manage specific devices of specific customer organizations with Read/Write access to device configuration

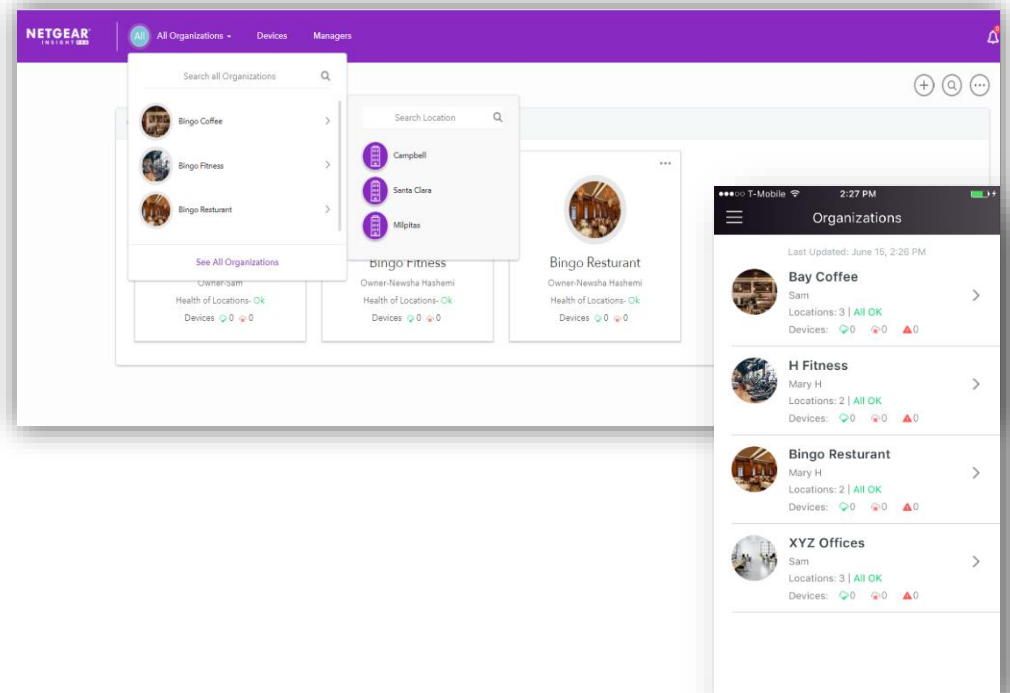
The Owner

The small business owner and end-customer owning the hardware devices

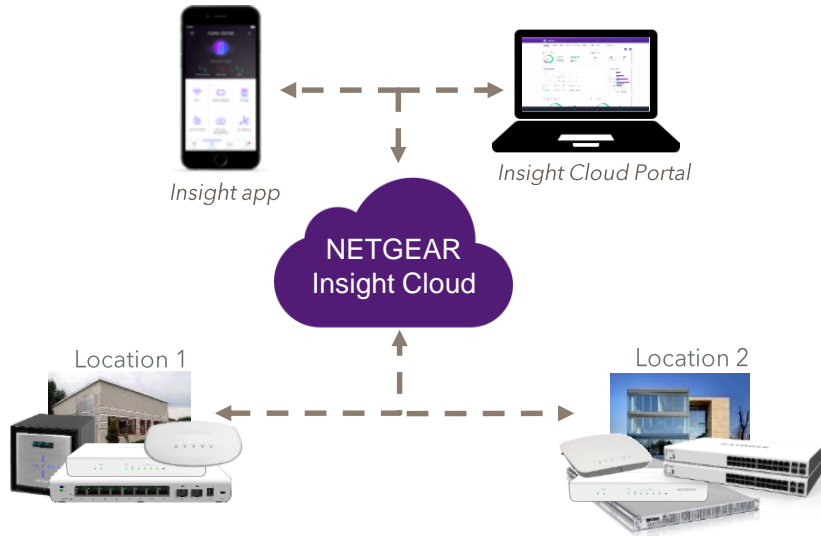


Multiple Customer Organization and Locations in Single Insight Pro Account

- Admin Account management
- Create multiple organizations
- Create multiple locations for each organization
- Configure, monitor and manage devices from anywhere, anytime
- Receive real-time notifications and start troubleshooting



The Insight Ecosystem

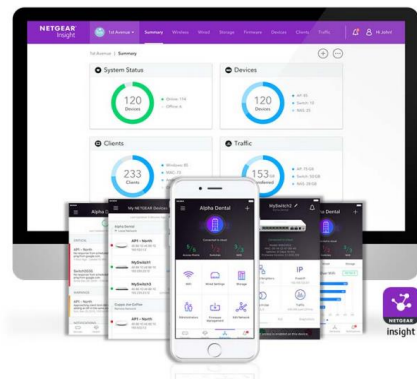


Discovery, setup, remote monitoring and management of Insight Managed Switches, Wireless Access Points, VPN Routers and Network Storage

- + Insight remote management platform with central dashboard for multiple customer organizations, multiple locations, multiple devices
- + Insight Managed switches, Wireless APs, VPN Routers, network storage under one umbrella
- + Feature-rich and affordable devices
- + Industry-leading Support, RMA and warranty

Plus All Insight Premium Features

- Web Portal and Mobile app (iOS & Android)
- Cloud-based: Deliver increased operational efficiency, productivity, agility and flexibility
- Remote Access from anywhere
- Unified Management & Visibility: Across your full network and devices
- Discovery of all Insight Managed devices and Plus and Pro devices
- Simple Network Creation: Holistic unified view
- Management of Insight Access Points, VPN Routers and Switches, and ReadyNAS



✓ Access Points

- Insight Access Points setup and configurations
- SSID setup & configuration
- Custom Captive Portal
- WiFi Auto-Radio Resource Management - Insight Basic & Insight Premium
- WiFi Security: MAC ACL - Insight Basic & Insight Premium
- Device Monitoring and Notifications
- WiFi Fast Roaming
- **NEW: Facebook WiFi**

✓ Switches

- Setup and Configuration for Insight switches
- Port Configuration Wizard
- VLAN setup
- SRP/RSTP Enable/Disable per port - Insight Basic & Insight Premium
- L3 Static Routing
- **New: Support for large port count switches - GC752X & GC752XP**
- **New: Enhanced PoE Settings**
- **New: Advance PoE Scheduling**

Insight Pro – Scope of SMB Device Management

NETGEAR Insight	Setup	Manage	Monitor	Discover	Register
Insight Access Points	√	√	√	√	√
Insight Switches	√	√	√	√	√
Insight Instant VPN Router	√	√	√	√	√
Orbi Pro	√	√	√	√	√
ReadyNAS (except 100-series)		√	√	√	√
Smart Managed Plus Switches			√	√	√
Smart Managed Pro Switches			√	√	√
WAC 700 Series				√	√
WAC 100 Series					√
Fully managed Switches					√
Unmanaged Switches					√
ReadyNAS 100 Series					√

What's New in Insight 5.1

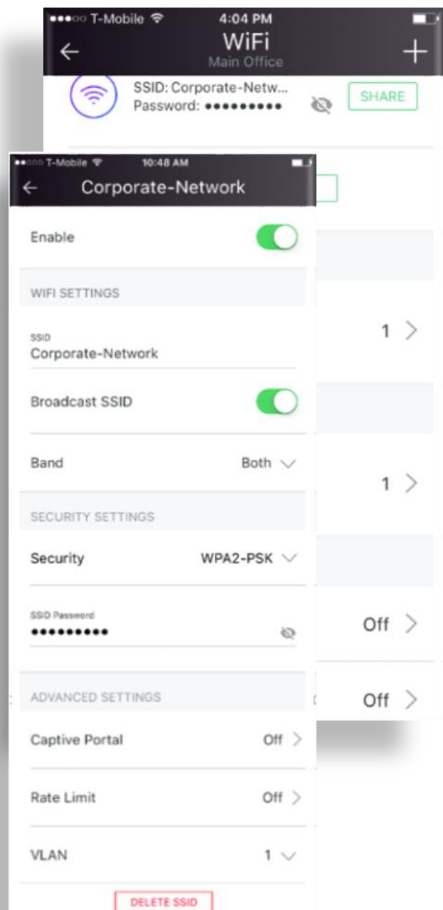
+ **Hardware:** New Insight Instant VPN Router BR500 with Instant VPN, Firewall and Router capabilities

Full set up, monitoring and management of Orbi Pro Kit, Add-on satellite, Outdoor Satellite

+ **Subscriptions:** In Insight 5.1, both Insight Basic and Insight Premium subscriptions can be purchased on the Insight online (website) payments portal. On Android phones, there is a direct access to the web portal (using embedded web portal, not in-app purchase).

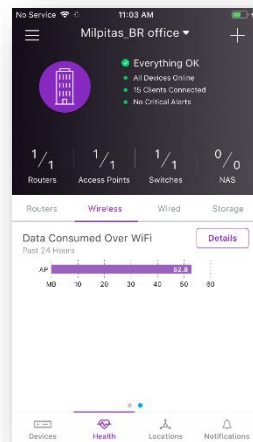
Insight Management Features for Access Points (1/3)

- Multiple SSID/Passphrase Creation
- Band Selection: 2.4GHz, 5Ghz or both
- WiFi Security
 - WPA2-PSK
 - WPA/WPA2-PSK
 - WPA2-Enterprise
 - URL filtering
 - MAC ACL - Whitelist
- Captive Portal: Enable/Disable
 - Display Custom Message
 - Redirect URL
 - Session Timeout Selection - 30 minutes to 24 hours
 - Captive Portal Logo (with Default Logo provided)
- Facebook WiFi allows creation of WiFi Captive Portal to promote your business and simplify login
- Rate Limit: Enable/Disable
 - Set Upload Unit Selection and Rate
 - Set Download Unit Selection and Rate



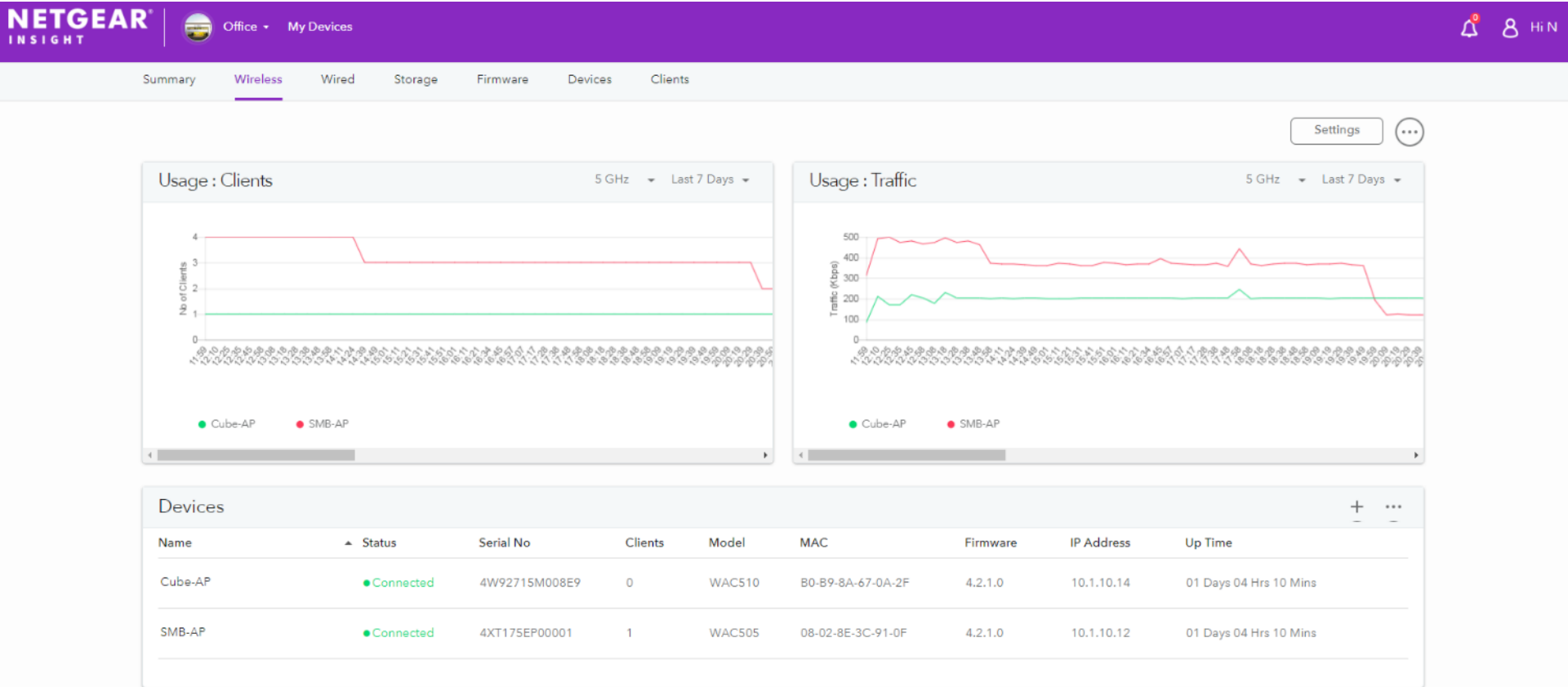
- VLAN Setup for Created SSID
 - Management VLAN
 - Video VLAN

- Device Diagnostics:
 - IP address of the AP
 - Graphs of wireless traffic
 - Status
 - Name
 - Mac address
 - Country/Region
 - Firmware version
 - Serial number
 - Uptime



NOTE: Web Portal features are only available on Insight Premium

Insight Management Features for Access Points (2/3)



NOTE: Web Portal features are only available on Insight Premium

Insight Features for Access Points (3/3)

- **Auto RRM**
(Automatic selection of best channel and power for 2.4 GHz and 5 GHz Radio Frequencies)
- **Facebook WiFi** allows creation of WiFi Captive Portal to promote your business and simplify login
- **Radio and WiFi channels (2.4GHz & 5 GHz)**
 - WiFi Channel
 - Channel width
 - Output Power
- **Fast Roaming**
 - Enables Access Points to quickly verify roaming clients.

The image displays a collage of screenshots from the Netgear Insight mobile application and web portal. The mobile app screens include:

- WiFi Clients:** Shows 1 client connected.
- Auto RRM:** A toggle switch is turned on.
- Fast Roaming:** A toggle switch is turned on, with a Mobility ID of 469087C0.
- Facebook WiFi:** A login screen for Facebook WiFi with fields for Email or Phone and Password, and a 'Log In' button.
- Auto RRM Status:** Shows 'Connected to Cloud' with '2/2' for Access Power and Switches, and '0/0' for N/A. It includes a 'Data Consumed Over WiFi' section with a bar chart.
- Channel Utilization:** A bar chart showing channel utilization percentages over time (08:15 to 08:55).
- Client OS:** A circular gauge showing 1 client, with a legend for Windows (0), MAC (0), Linux (0), iOS (0), Android (1), and Others (0).
- 2.4 GHz RADIO CONFIGURATION:** Shows 'Auto Channel Selection' and 'Auto Tx Power Selection' both turned on.
- 5 GHz RADIO CONFIGURATION:** Shows 'Auto Channel Selection' and 'Auto Tx Power Selection' both turned on.
- Optimize Now:** A purple button at the bottom of the radio configuration screens.

The web portal screenshot shows a table of connected clients:

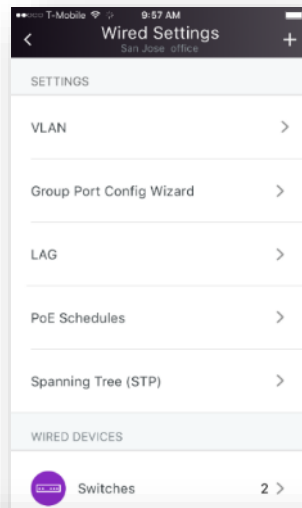
IP	Name	SSID	Security	Protocol	MAC	Signal	Role	VLAN
192.168.1.101	Customer-Name	WiFi	WPA2-PSK	802.11n	AA-AA-AA	-55	Client	Management (100)
192.168.1.102	Customer-Name	WiFi	WPA2-PSK	802.11n	AA-AA-AA	-55	Client	Management (100)
192.168.1.103	Customer-Name	WiFi	WPA2-PSK	802.11n	AA-AA-AA	-55	Client	Management (100)

NOTE: Web Portal features are only available on Insight Premium

Insight Management Features for Switches (1/4)

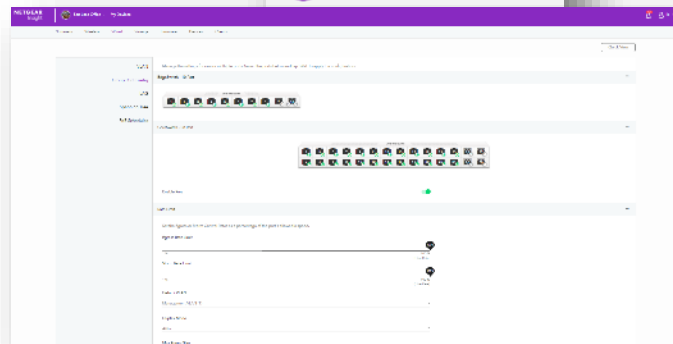
VLAN Management

- Management VLAN, Voice VLAN, Video VLAN, Guest and Custom VLANs
- Video Optimization (IGMP Snooping): Enable/Disable
- Traffic Prioritization Setup
- VLAN Ports Selection (with visual ports selector)
- Associated SSID
- Link Aggregation Groups (LAGs)
- MAC Authentication: On/Off
- IP Filtering: Off/Allow Mode/Block Mode for created IP Address/Network Mask



Group Port Configuration Wizard

- Enables setting and changing settings on multiple ports at a time:
 - Select Ports for Configuration via Wizard (with visual ports selector)
 - PoE enable/disable/power levels
 - Rate Limit:
 - Set Egress Rate Limit
 - Set Storm Control Rate
- Select Default VLAN for Ports (PVID):
- Duplex Mode: Auto, Half, Full
- Max Frame Size Selector
- Port Speed Selector:
 - Auto
 - 10 Mbps
 - 100 Mbps
 - 1000 Mbps



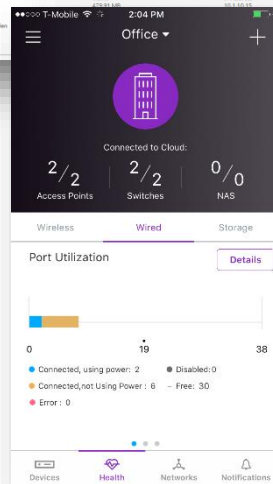
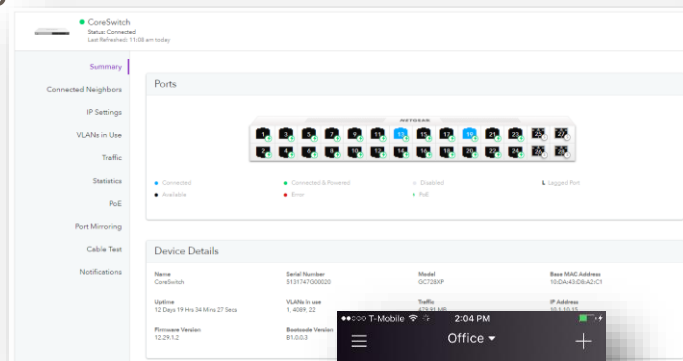
Enhanced PoE controls (Power management for PoE ports)

NOTE: Web Portal features are only available on Insight Premium

Insight Management Features for Switches (2/4)

• Setup Switch Management View & Status

- Connected neighbors
- Fixed IP
- VLANs in Use
- Traffic
- Statistics
- PoE
- Port Mirroring
- Cable Test
- Notifications
- PoE: Enable/Disable
- PoE Power levels
- Historical Data Traffic Statistics
- Reboot Device
- About: Insight Managed Switch Model Details
- Remove: Remove switch from created Network



• L3 Static Routing

• 802.1x Radius Authentication

• LAG Set Up: Combine Ethernet links into a single logical link

- Set LAG Name
- Enable/Disable LAG
- Static LAG: Enable/Disable
- Select Ports for LAG (with visual port selector)

• Device Diagnostics and Management

- Port Mirroring
- Cable Test
- Share Diagnostics
- Reload Configuration: last saved configuration on Insight cloud

NOTE: Web Portal features are only available on Insight Premium

Insight 5.1 - Premium Features for Switches (3/4)

• PoE Scheduling

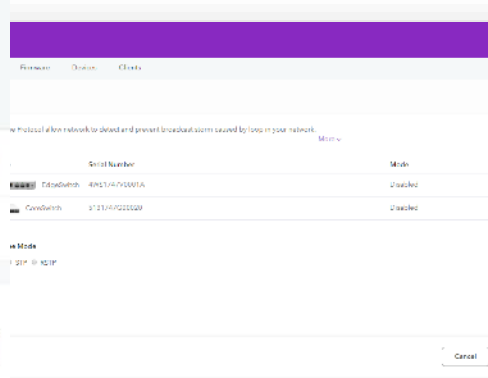
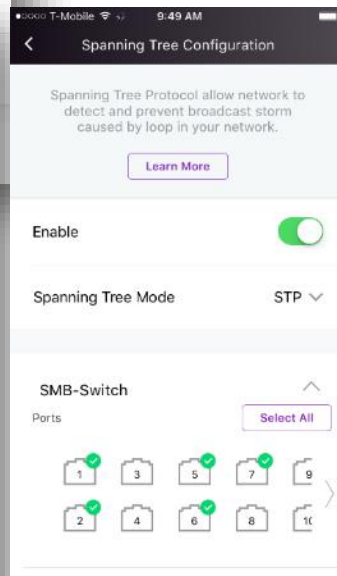
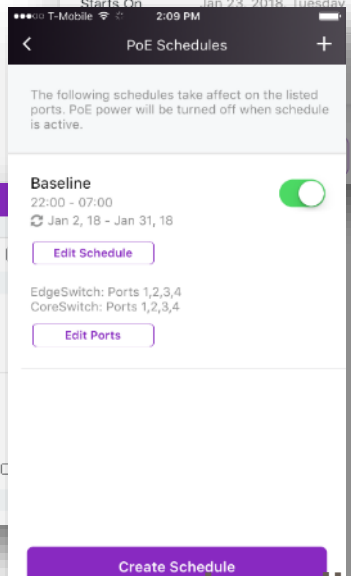
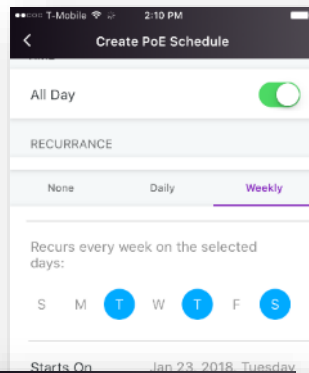
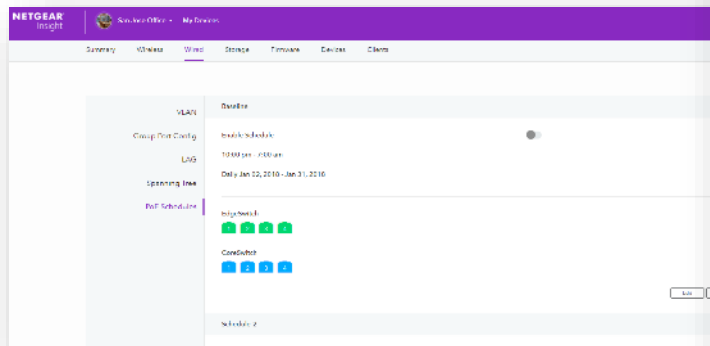
- Creating PoE Schedules in different times, Days and weeks
- Pick switch ports for different PoE Schedules

• Support GC752X, GC752XP Switches

• Localization: Japanese & German

• Spanning Tree Configuration (STP) per port

- STP allows network to detect and prevents broadcast storm caused by loop
- Choosing spanning tree mode: Disable, STP, RSTP

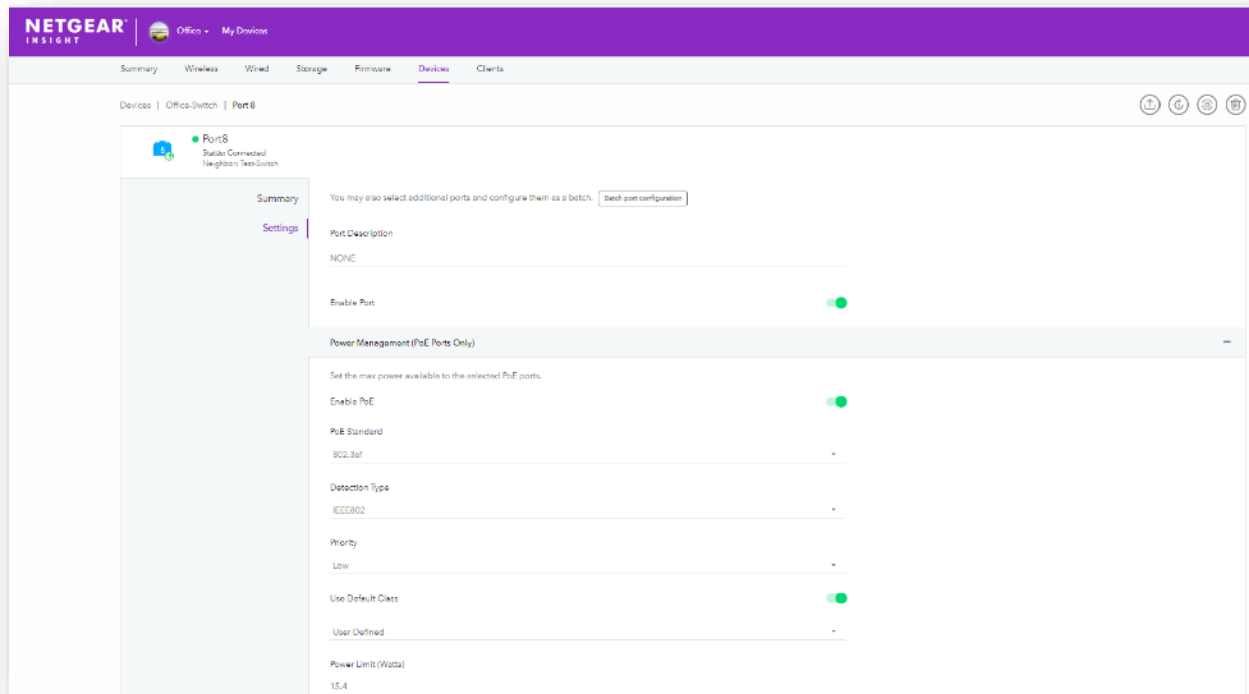
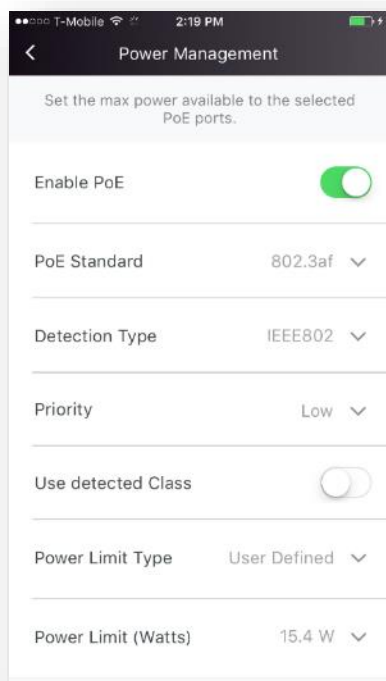


NOTE: Web Portal features are only available

premium

Insight management - Features for Switches (4/4)

- **Enhanced PoE controls**, Power management for PoE ports
Configure/set different settings for PoE ports based on their network design and devices

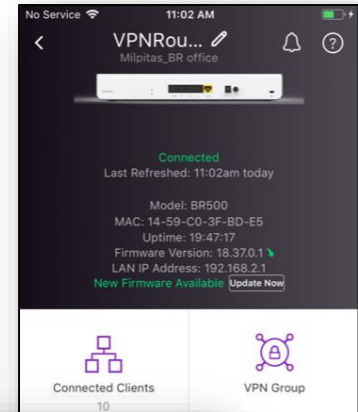
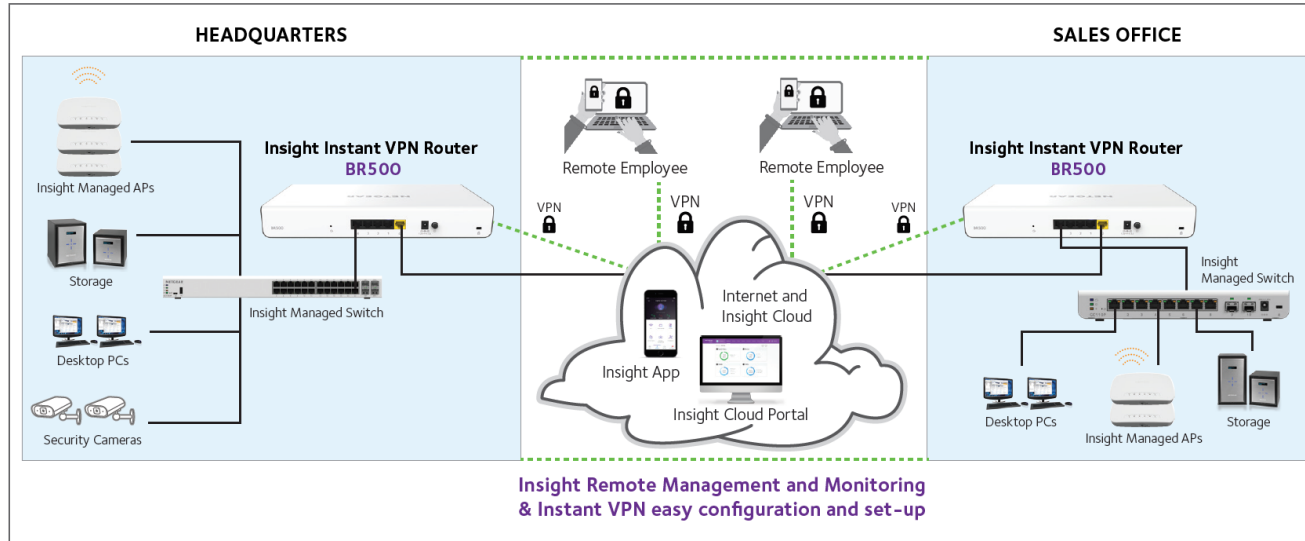


Insight management - Features for VPN Router (1/2)

Instant VPN Router - BR500

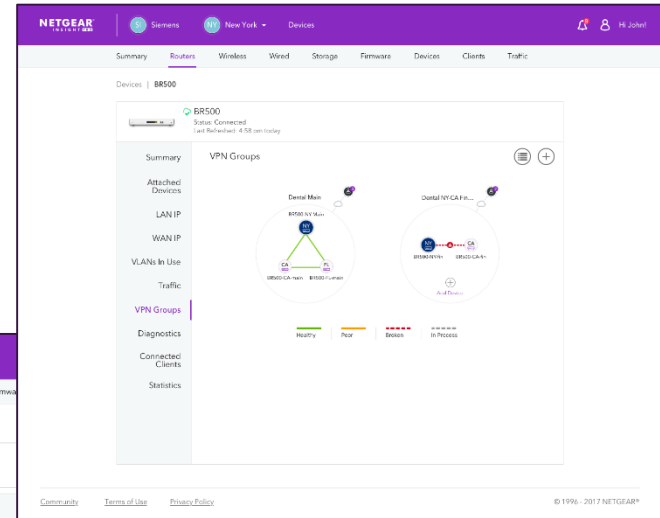
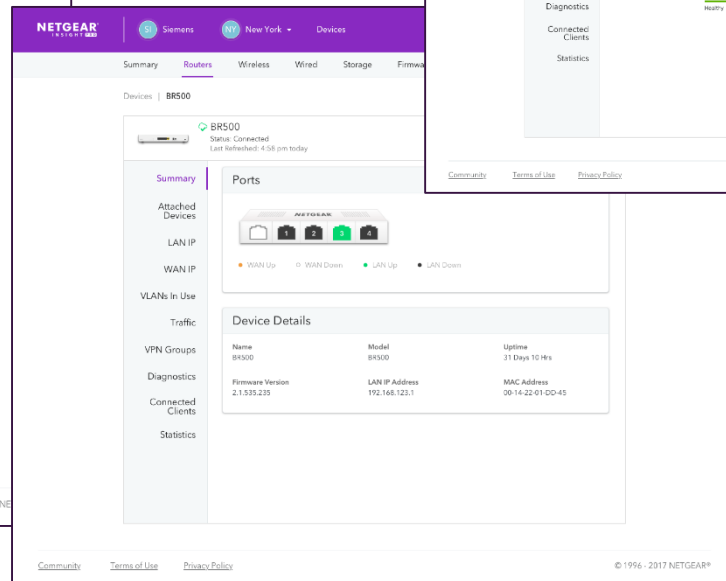
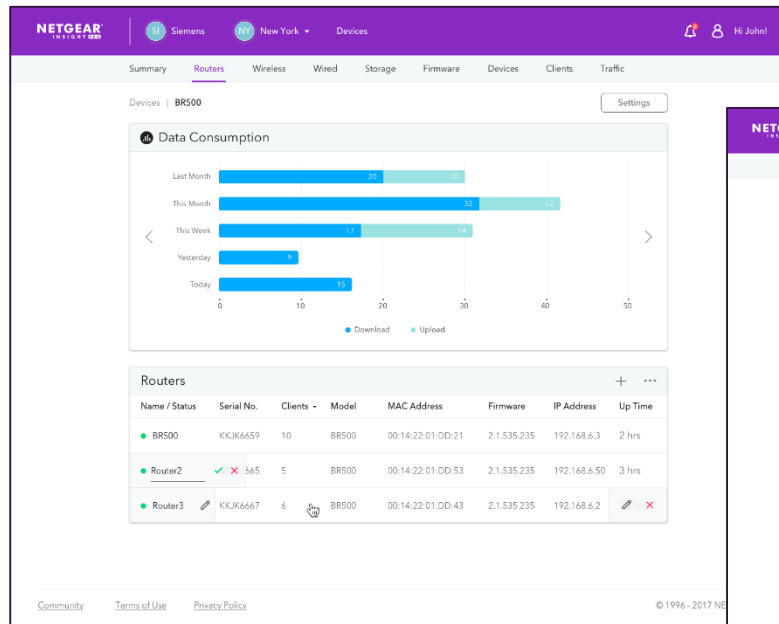
- Configure up to 3 Site-to-Site secure connections
- A VPN group consisting of a single Instant VPN router can handle 10 remote Users
- Each additional Instant VPN router can offer up to 10 additional remote users.

Site-to-Site VPN



Insight Management feature for VPN Router (2/2)

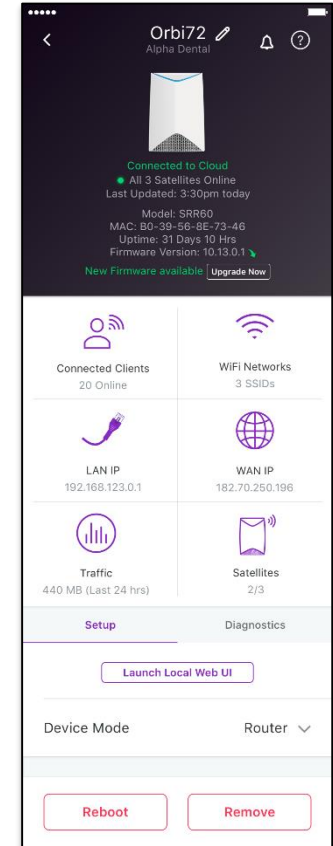
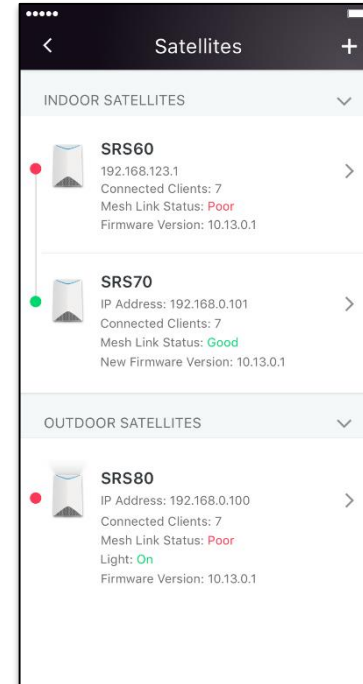
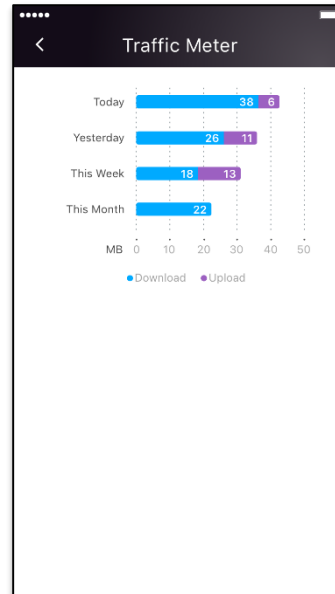
- Instant VPN Functionality on Insight Cloud Portal
- Set up site-to-site VPN
- Secure remote user management



NOTE: Web Portal features are only available on Insight Premium

Insight management - Features for Orbi Pro (1/2)

- Set up and configure Orbi Pro Router and Indoor/ Outdoor satellite
- Define Orbi Pro device mode: router or access point
- Create multiple SSIDs
- Connect, monitor multiple clients
- Monitor Traffic
- LAN / WAN IP
- Share Diagnostics
- Factory reset / Reboot/ Remove



Insight management - Features for Orbi Pro (2/2)

The screenshot shows the Netgear Insight web portal interface. The top navigation bar includes 'Summary', 'Routers', 'Wireless', 'Wired', 'Storage', 'Firmware', 'Devices', and 'Clients'. The main content area is titled 'Orbi00474' and shows 'Status: Connected' and 'Last Refreshed: 03 Oct 12:34 PM'. The left sidebar has a 'Device Mode' section with an 'Access Point' icon selected. The main panel displays 'Client OS' with a '2.4GHz' filter and '0 Clients'. Below this is a 'Device Details' table:

Name	Orbi00474	Serial Number	S272843705474	Model	SR960
MAC	66:40:0D:52:26:32	Up Time	22:54:55	Firmware Version	18.37.0.1
Satellites Connected	1	Traffic	0	IP Address	192.168.2.53
Clients	4	2.4 GHz Clients	0	5 GHz Clients	0

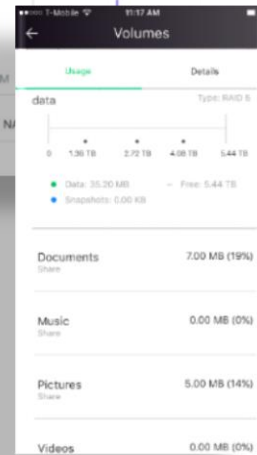
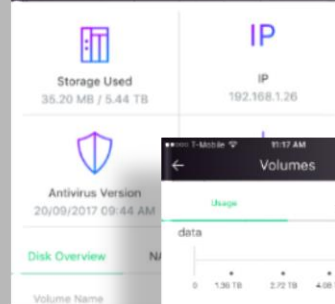
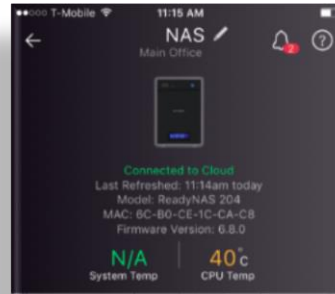
The screenshot shows the Netgear Insight web portal interface for the same device, Orbi00474, but with 'Router' mode selected. The left sidebar has 'Device Mode' with 'Router' selected. The main panel displays two network diagrams:

- Access Point Mode:** A diagram showing the device connected to the Internet via a WAN Cable (Ethernet), then to an Existing Router (Ethernet), and finally to a Client (Ethernet). Below the diagram, it says 'This Orbi00474 acts as an Access Point'.
- Router Mode:** A diagram showing the device connected to the Internet via a WAN Cable (Ethernet), then to an Existing Router (Ethernet), and finally to a Client (Ethernet). Below the diagram, it says 'This Orbi00474 acts as a Wireless Router'.

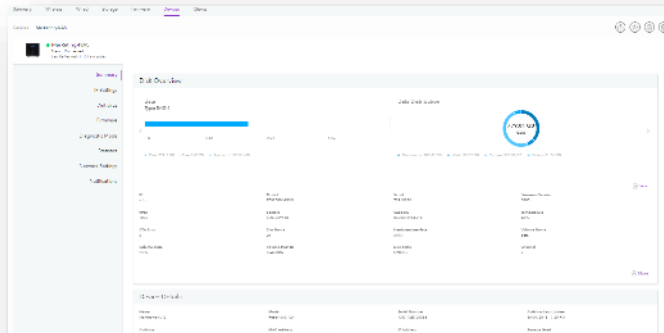
NOTE: Web Portal features are only available on Insight Premium

Insight Management Features for ReadyNAS

- Status Check: Online/Offline
- Bluetooth Pairing
- ReadyNAS Devices Status
 - Temperature - System and CPU
 - Device Usage - By Volumes and by Shares (User created Folders)
 - RAID Level (per RAID Standard)
 - Details on Disk Status
 - Model, serial number, firmware version
 - Capacity, spindle speed, ATA (disk communications) errors, hardware interface
 - Disk location and state



- Security (A/V) Status - Enable/Disable
 - Secure Diagnostic Mode for Technical Support - Enable/Disable
 - Firmware Update
 - Monitoring:
 - System & CPU Temperature
 - Fan Speed
 - Reboot device
- Manage NAS Network Settings
 - IP Addresses
 - Interface MTU (Maximum Transfer Unit)
 - Interface bandwidth



NOTE: Web Portal features are only available on Insight Premium

NETGEAR Insight Pro Summary



+ End-to-end service delivery

- Registration, setup/configs, remote monitoring, firmware management, support escalation

+ Divide workload across multiple customer network management

- Multiple user roles role and rights assignment



+ Build a profitable recurring revenue Services business

- Leverage Insight's low TCO

+ Scale your business on Insight's cloud-based platform

Thank you.

Build your Managed Service
business with Insight Pro.

NETGEAR[®]
INSIGHT PRO

